

# NAGORE IRIBERRI

## **ADDRESS:**

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## **APPOINTMENTS:**

September 2012-Present	Ikerbasque Research Professor, University of the Basque Country
July 2022-August 2022	Visiting Stay at Brown University
January 2018-August 2018	Visiting Faculty at Stanford University
February 2012-September 2012	Associate Professor, Universitat Pompeu Fabra
September 2006-February 2012	Assistant Professor, Universitat Pompeu Fabra

## **EDUCATION:**

June 2006	Ph.D in Economics, University of California, San Diego, USA.
June 2003	M.A. in Economics, University of California, San Diego, USA.
June 1999	B.S. in Economics, University of the Basque Country, Bilbao, Spain.
January 2000	B.S. in Communication, University of the Basque Country, Leioa, Spain.

## **PUBLISHED PAPERS:**

“Gender Gaps at the Academies,” David Card, Stefano DellaVigna, Patricia Funk and Nagore Iriberri, *Proceedings of National Academy of Sciences* 2023, Vol 120-4, pp. 1-10.

“Understanding Performance in Test Taking: The Role of Question Difficulty Order,” Lina Anaya, Nagore Iriberri, Pedro Rey-Biel and Gema Zamorro, *Economics of Education Review* 2022, Vol 90, pp. 102–293.

“Gender Differences in Peer Recognition by Economists,” with David Card, Stefano DellaVigna and Patricia Funk. *Econometrica* 2022, Vol 90(5), pp. 1937-1971.

“Brave Boys and Play-it-Safe Girls: Gender Differences in Willingness to Guess in a Large Scale Natural Field Experiment,” with Pedro Rey-Biel. *European Economic Review* 2021, Vol 131, 103–603.

“Hot versus Cold Behavior in Centipede Games,” with Bernardo García-Pola, Jaromir Kovarik. *Journal of the Economic Science Association* 2020, Vol 6, pp. 226–238.

“Non-equilibrium Play in Centipede Games,” with Bernardo García-Pola, Jaromir Kovarik. *Games and Economic Behavior* 2020, Vol 120, pp. 391–433.

“Are Referees and Editors In Economics Gender Neutral?,” with David Card, Stefano DellaVigna and Patricia Funk. *The Quarterly Journal of Economics* 2019, Vol 135(1), pp. 269–327.

“A Review of Gender Differences in Negotiation,” with Iñigo Hernández-Arenaz. *Oxford Research Encyclopedia of Economics and Finance* 2019, December, pp. 1–22. Oxford University Press.

“What You Don’t Know... Can’t Hurt You? Evidence from a Natural Field Experiment on Relative Performance Feedback in Higher Education,” with Ghazala Azmat, Manuel Bagues and Antonio Cabrales. *Management Science* 2019, Vol. 65(8), pp. 1714–3736.

“Competitive Pressure Widens the Gender Gap in Performance: Evidence from a Two-stage Competition in Mathematics,” with Pedro Rey-Biel. *The Economic Journal* 2019, Vol. 129(620), pp. 1863–1893.

“Women Demand Less (Only From Men): Evidence from Bargaining in the Field,” with Iñigo Hernández-Arenaz, *Journal of Economic Behavior and Organization* 2018, Vol. 152, pp. 192–214.

“Stereotypes are Only a Threat when Beliefs are Reinforced: On the Sensitivity of Gender Differences in Performance under Competition to Information Provision,” with Pedro Rey-Biel. *Journal of Economic Behavior and Organization* 2017, Vol. 135, pp. 99–111.

“Gender Differences in Response to Big Stakes,” with Ghazala Azmat and Caterina Calsamiglia, *Journal of the European Economic Association* 2016, Vol. 14(6), pp. 1372–1400.

“The Provision of Relative Performance Feedback: An Analysis of Performance and Satisfaction,” with Ghazala Azmat, *Journal of Economics and Management Strategy* 2016, Vol. 25(1), pp. 77–110.

“Beliefs and Social Information in Modified Dictator Games: What do Dictators Believe Other Dictators Do?” with Pedro Rey-Biel, *Quantitative Economics*, 4, 2013, pp. 515–547.

“Promoting Rule Compliance in Daily-Life: Evidence from a Randomized Field Experiment in the Public Libraries of Barcelona,” with Jose Apestequia and Patricia Funk *European Economic Review*, 2013, 64, pp. 266–284.

“Structural Models of Non-equilibrium Strategic Thinking: Theory, Evidence, and Applications,” with Vincent P. Crawford and Miguel A. Costa-Gomes, *Journal of Economic Literature*, 2013, 51:1, pp. 5–62.

“Minority Language and the Stability of Bilingual Equilibria,” with Jose Ramon Uriarte, *Rationality and Society*, 2012, Vol. 24(4), pp. 442–462.

“The Impact of Gender Composition on Team Performance and Decision-Making: Evidence from the Field,” with Jose Apestequia and Ghazala Azmat, *Management Science* January 2012, Vol. 58(1), pp. 78–93.

“The Role of Role Uncertainty in Modified Dictator Games,” with Pedro Rey-Biel, *Experimental Economics*, 2011, Vol. 14(2), pp.160–180.

“The Importance of Relative Performance Feedback Information: Evidence from a Natural Experiment Using High School Students,” with Ghazala Azmat, *Journal of Public Economics* 2010, Vol. 94(7-8), pp. 435–452.

“Comparing Models of Strategic Thinking in Van Huyck, Battalio, and Beil’s Coordination Games,” with Vincent P. Crawford and Miguel A. Costa-Gomes, *Journal of the European Economic Association* 2009, Vol. 7, pp. 365–376.

“Level-k Auctions: Can a Non-Equilibrium Model of Strategic Thinking Explain the Winner's Curse and Overbidding in Private-Value Auctions?,” with Vincent P. Crawford, *Econometrica* November 2007, Vol. 75, No. 6, pp. 1721–1770.

“Fatal Attraction: Saliency, Naïvete, and Sophistication in Experimental “Hide-and-Seek” Games,” with Vincent P. Crawford, *American Economic Review* December 2007, Vol. 97, No. 5, pp. 1731–1750.

#### **BOOK CHAPTERS:**

“Initial Responses in Strategic Situations,” with Pedro Rey-Biel. Chapter book of *Experimental Economics Volume I: Economic Decisions*. Edited by Pablo Brañas-Garza and Antonio Cabrales. Palgrave Macmillan. 2015. ISBN 978.1-53818-5.

“Respuestas iniciales en situaciones estratégicas,” with Pedro Rey-Biel. Chapter book of *Economía Experimental y del Comportamiento*. Editor: Pablo Brañas-Garza. Antoni Bosch Editor. 2011. ISBN 978-84-95348-75-3.

#### **PhD THESIS:**

Iñigo Hernández-Arenaz, 2017. First job: Universidad de las Islas Baleares, Palma de Mallorca. Currently at the Universidad Pública de Navarra.

Bernardo García-Pola, 2018. First job: Postdoctoral Fellow in the AGORA center at the Economics Department of the University of New South Wales Business School, Sydney, Australia. Co-advisor along with Jaromir Kovarik.

#### **EDITORIAL SERVICES, COMMITTEES, OTHER PROFESSIONAL ACTIVITIES:**

Advisory Editor of *Games and Economic Behavior* since January 2021.

Board of Editors of *American Economic Review* since July 2020.

Associate Editor of *Quantitative Economics* since July 2020.

Associate Editor of *Journal of the European Economic Association* since January 2019.

2012-2021: Editorial Board of *Review of Economic Studies*.

2014-2020: Associate Editor of *Economics Letters*.

Referee work for *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *Journal of European Economic Association*, *The Economic Journal*, *Review of Economics and Statistics*, *Journal of Labor Economics*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Economics letters*, *Journal of Public Economics*, *Management Science*, *Journal of Economic Behavior and Organization*, *Experimental Economics*, *European Economic Review*, *Social Choice and Welfare*.

July 2018-July 2021: Head of the Area of Economics at the Agencia Estatal de Investigación (Spanish National Evaluation Agency).

Evaluator: National Science Foundation (2013, 2014, 2016, 2017), European Research Council (2015), ANEP Ramon y Cajal y Juan de la Cierva (2011, 2016).

Scientific Committees: Simposio de la Asociación Española de Economía-Spanish Economic Association (2014, 2015, 2016, 2017, 2018, 2021), Meeting of the European Economic Association (2014, 2016, 2017, 2018), Annual Meeting of the Association of Southern European Economic Theorists (2013, 2017), Annual Workshop on Gender Economics (COSME) (2012, 2013, 2014, 2015).

Executive Committees: Second Vice-president of the Spanish Economic Association since 2022, Executive Committee of Economic Science Association since 2020, Board of Directors of *Review of Economic Studies* (2018-2021), Council Member of Spanish Economic Association (AEE) 2015-2018; Vice-President of COSME (Committee on the Situation of Women in Economics) 2015; Board Member of COSME (Committee on the Situation of Women in Economics) 2012-2014.

Research Fellow of Center for Economic Policy and Research (CEPR) since 2016.

### **TEACHING EXPERIENCE:**

2015-2022: Game Theory: Experimental and Behavioral Economics, Masters in Economics, University of the Basque Country.

2017: Econ 1 and Econ 100A, Summer Session II, University of California, San Diego.

2017: Economía Experimental, University of the Basque Country.

2013-2014: Teoría de Juegos Parte II: Economía Experimental y del Comportamiento, Masters in Economics, University of the Basque Country.

2010: Introducción a la Economía at Universitat Pompeu Fabra.

2009: Introducción a la Economía at Universitat Pompeu Fabra.

2008: Introducción a la Microeconomía at Universitat Pompeu Fabra.

2007: Teoría Económica II at Universitat Pompeu Fabra.

2007: Microeconomics I at Barcelona Graduate School of Economics.

2006: Teoría Económica II at Universitat Pompeu Fabra.

### **GRANTS:**

2023-2025: EUR2022-134025 PROYECTOS EUROPA EXCELENCIA 2022. Ministerio Ciencia e Innovación. IP: Nagore Iriberrí.

2022-2024: Departamento de Educación, Política Lingüística y Cultura del Gobierno Vasco: IT1697-22. Title: “Problemas Microeconómico Teóricos, Empíricos y Experimentales relacionados con Organización Industrial, Juegos, Redes y Economía del Comportamiento”. PI: Elena Iñarra.

2020-2023: Spanish Ministry of Science, Innovation and University (MCIU): PID2019-106146GB-I00. Title: “Topics in Applied Microeconomics: Behavioral Economics, Games, Networks and Industrial Organization and Social Choice”. PI: Nagore Iriberrí and Norma Olaizola.

2019-2021: Departamento de Educación, Política Lingüística y Cultura del Gobierno Vasco: IT1367-19. Title: “Problemas Microeconómico Teóricos, Empíricos y Experimentales relacionados con Organización Industrial, Juegos, Redes y Economía del Comportamiento”. PI: Elena Iñarra.

2018: Beca Leonardo BBVA. Title: “¿Existe relación entre los modelos de respuestas iniciales y los modelos de aprendizaje? Un estudio experimental”. PI: Nagore Iriberrí

2018-2019: Spanish Ministry of Science, Innovation and University (MCIU): ECO2017-91589-EXP. Title: “Estudio de Cargas Cognitivas sobre el Rendimiento y las Decisiones Económicas”. PI: Nagore Iriberrí.

2016-2019: Spanish Ministry of Economics and Competition (MEC): ECO2015-66027-P. Title: "Topics in Applied Microeconomics: Industrial Organization, Games, Networks and Behavioral Economics". PI: Nagore Iriberry and Norma Olaizola.

2016-2020: The Research Council of Norway: 250506. Title: "Causes of Bargaining Failure". PI: Leif Helland.

2013-2018: Departamento de Educación, Política Lingüística y Cultura del Gobierno Vasco: IT869-13. Title: "Problemas Microeconómico Teóricos, Empíricos y Experimentales relacionados con Organización Industrial, Juegos, Redes y Economía del Comportamiento". PI: Ignacio Aguirre.

2013-2015: Spanish Ministry of Economics and Competition (MEC): ECO2012-31626. Title: "Microeconomía: Organización Industrial, Juegos, Redes y Economía del Comportamiento". PI: Ignacio Aguirre.

2012: "Profesor Titular de Universidad" by ANECA.

2012-2014: Spanish Ministry of Science and Innovation (MCI): ECO2011-25295. Title: "Behavioral and biological data from the laboratory and the field, theory and empirics". PI: R. Nagel.

2011: Financial support from the Instituto de la Mujer. Title: "Experimentos Económicos sobre Igualdad de Género en Ámbitos de Competencia Laboral" IP: Pedro Rey-Biel.

2010: Financial support from the Institut Català de les Dones, Generalitat de Catalunya, to the project "Relación entre Capacidad y Rendimiento de las Mujeres según el grado de Presión en el Proceso de Evaluación". PI: Caterina Calsamiglia.

2010-2012: Spanish Ministry of Education and Science Grant (MEC): ECO2009-11213. Title: "Teoría de Juegos y de la Elección Social: fundamentos y aplicaciones (II)". PI: F. Valenciano.

2009: Financial Support from the Fundación Ramón Areces to the project "La información sobre el rendimiento relativo: análisis de motivación y bienestar". PI: Nagore Iriberry.

2009-2012: Fundación Rafael del Pino Career Development Professorship.

2008-2009: Juan de la Cierva.

2008-2012: Spanish Ministry of Education and Science Grant (MEC): SEJ-2007-64340. Title: "Desigualdad y Desarrollo: De la Aproximación local a la perspectiva internacional" PI: J. García Montalvo.

2007: *Presenta* from Universitat Pompeu Fabra.

2006: *Comença* from Universitat Pompeu Fabra.

2007-2009: Spanish Ministry of Education and Science Grant (MEC): SEJ-2006-05455. Title: "Teoría de la Elección Social: Fundamentos y Aplicaciones" PI: F. Valenciano.

2001-2003: Scholarship for graduate studies abroad, Centro de Formación del Banco de España.

1999-2001: Scholarship for research at the Department of Economics, University of the Basque Country.

#### **ACKNOWLEDGEMENTS AND AWARDS:**

2018: Certificate of exceptional contribution in reviewing awarded by *The Economic Journal*.

2016: Banco Sabadell Foundation Award for Economic, Business and Social Knowledge.

2012: Excellence in Refereeing Award 2012 by *American Economic Review*.

2012: Jaume Vicens Vives Award for teaching innovation, awarded by the Generalitat de Catalunya.

2011: Prize for the Teaching Initiative awarded by Consell Social de la Universitat Pompeu Fabra a la Qualitat en la Docència.

2009: Special Mention for the Prize for the Best Course in the Faculty of Economics and Business at Universitat Pompeu Fabra, for the class *Introducción a la Economía*.

#### **CONFERENCE PRESENTATIONS, WORKSHOPS AND ACADEMIC SEMINARS:** **Invited Seminars:**

Berlin Behavioral Economics Seminar Series, Berlin, 2022; University of Bergamo, 2022 (online); BESC eseminars, University of Queensland, 2022; online Seminar "Gender, Behavior and Decision-Making" by The Women & Science Chair of Université Paris Dauphine, 2022; Bank of Spain, Madrid, 2022; NYU Abu Dhabi Seminar C-Bid, 2021; Çentre d'Economie de la Sorbonne at Paris 1 and Paris School of Economics, 2021; EUI Economics Lecture, 2021; UCL QSS Webinar, 2021; Bonn University webinar, 2021; University of Florida webinar, 2021; New York University CESS webinar, 2021; Bolzano University webinar, 2021; University of Gothenburg webinar, 2021; University of Copenhagen webinar, 2020; Texas A&M webinar, 2020; UC Santa Barbara webinar, 2020; VIBES webinar, 2020; Universidad de Vigo, 2020; Deusto Business School, Donostia, 2020; Universidad de Pablo de Olavide, Sevilla, 2020; Colegio Universitario De Estudios Financieros, Madrid, 2020; Universidad Loyola Andalucía, Cordoba, 2019; Tilburg University, 2019; Erasmus School of Economics, Rotterdam 2019; Universidad de las Islas Baleares, 2019; Barcelona Jocs, 2019; Banco de España, 2019; Bocconi University, 2019; Paris-Sud University, 2019; GATE *Lyon* St-Étienne, 2019; SOFI at Stockholm University, 2018; Drexel University, 2018; University of California, San Diego, 2018; University of California, Berkeley, 2018; Stanford University, 2018; European University Institute, Florence, 2017; Rady School of Management, University of California, San Diego, 2017; Universidad de Cantabria, 2017; Ecole Polytechnique, 2016; National University Higher School of Economics, 2016; University of Oviedo, 2016; CEMFI, 2016; Economics Seminar Series at New York University at Abu Dhabi, 2016; Department of Economics at Norwegian Business School, 2016; Stanford University, 2015; Maastricht University, 2015; CESS Seminar series at Nuffield College, University of Oxford, 2013; Frankfurt University, 2013; Hans-Moller at University of Munich, 2013; Center for Operations Research and Econometrics of the Université Catholique de Louvain, 2012; Helsinki Center of Economic Research, 2012; Universidad Carlos III, 2011; Barcelona Jocs, 2011; University of Pittsburgh, 2010; Universidad de Alicante, 2010; University of Granada, 2010; Economics and Psychology in University of Paris 1, 2010; Erasmus University, Rotterdam 2009; Haas Business School in University of California, Berkeley 2008; Universidade Nova de Lisboa, 2008; University College London, 2008; CERGE-EI, Prague 2007.

**Conference attendance by invitation:**

Bounded Rationality, Theory and Experiments, Tel Aviv, 2022; Discrimination and Diversity Workshop 2022 University of East Anglia (via zoom); RES 2022 Annual Conference (via zoom); Program of International Workshop on Economic Theory 2022 (via zoom); M-BEES University of Maastricht, 2021 (via zoom); 2021 IX Demographic Economics Workshop: Gender, Parents, and Migration (via zoom); Plenary at ESA 2020 Round-The-Clock World Meeting (via zoom); CREST Workshop in Experimental Economics, Paris, 2019; Workshop on Behavioral and Experimental Economics, Birmingham University, 2019; The 2<sup>nd</sup> Collier Conference on Behavioral Economics, Tel Aviv, 2017; COSME Gender Economics Workshop (as discussant), Madrid, 2017; Keynote Speaker at the Simposio de la Asociación Española de Economía, Bilbao, 2016; Workshop on Level-*k* Thinking at University of Alicante, 2016; Workshop on Behavioral Public Economics, Vienna, 2016; Behavioral Economics Workshop, Stavanger, 2016; Workshop on Behavioral Game Theory, East Anglia, 2015; Workshop on Gender Issues in Experimental Economics, Alicante, 2014; Jornadas de Docencia, Toledo, 2013; "Field Days: Experiments Outside the Lab" organized by WZB, Berlin 2012; XIV Summer School on Economics and Philosophy: Experiments in Economics, Experiments in Philosophy, San Sebastian 2011; 4<sup>th</sup> European Workshop on Experimental and Behavioral Economics, Barcelona 2009; Workshop on Individual Decision-Making: A Behavioral Approach, Tel Aviv 2009; "Relativity, Inequality and Public Policy" organized by Cornell University and University of Edinburgh, Edinburgh 2009; CRETA Workshop, Warwick 2009; Workshop in Experimental Economics, Maastricht 2008; 2<sup>nd</sup> Lindau Meeting of Nobel Laureates in Economics, 2006.

**Conference attendance:**

Simposio de la Asociación Española de Economía, Valencia, 2022; International Conference of the Stony Brook Game-Theory Festiva, 2022; CEPR Women in Economics Workshop, 2021; EEA-ESEM, 2021; COSME, 2021; Simposio de la Asociación Española de Economía, Salamanca, 2020; Simposio de la Asociación Española de Economía, Alicante, 2019; Field Days - Experiments Outside the Laboratory / INSEAD Randomized Controlled Trials, Paris, 2019; ASSA Meeting, Atlanta, 2019; Simposio de la Asociación Española de Economía, Madrid, 2018; Experimental SITE Summer Workshop at Stanford, 2018; Cosme Gender Workshop, Madrid, 2016; Simposio de la Asociación Española de Economía, Girona, 2015, Workshop on Gender and the Labor Market: Empirical Applications, Barcelona, 2015; Simposio de la Asociación Española de Economía, Palma de Mallorca, 2014; Annual Meeting of the Association of Southern European Economic Theorists, Bilbao 2013; European Economic Association and Econometric Society European Meeting, Gothenburg 2013; European Economic Association and Econometric Society European Meeting, Malaga 2012; Fifth International Conference on Game Theory and Management, Saint Petersburg 2011; International Meeting of Experimental and Behavioral Economics, Barcelona 2011; IV Workshop on Gender Economics, Barcelona 2011; MOVE Workshop on Gender Differences in Competitiveness and Risk Taking, Barcelona 2010; Econometric Society World Congress, Shanghai 2010; Society of Labor Economics, London 2010; International Meeting of Experimental and Behavioral Economics, Bilbao 2010; Simposio de la Asociación Española de Economía, Valencia 2009; International Meeting of Experimental and Behavioral Economics, Granada 2009; Games, Evanston 2008; Simposio de Análisis Económico, Granada 2007; Workshop on Teaching Economics with Experiments, Bratislava 2007; ESA, Rome 2007; International Meeting on Experimental and Behavioral Economics, Malaga 2007; Simposio de Análisis Económico, Oviedo 2006; Meeting on Behavioral and Experimental Economics (Fundación Ramón Areces), Madrid 2006; Econometric Society European Meeting, Vienna 2006; Simposio de Análisis Económico, Murcia 2005; Southwestern Economic Association Meeting, New Orleans 2005; Summer Institute on Behavioral Economics, Trento 2004; Summer School in Experimental Economics, Barcelona 2000; Workshop in Experimental Economics, Tucson 2000.